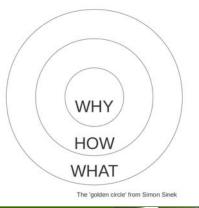


Case Study: Canned to Customized – A G & T Cooperative's Wellness Story



My Evolution.....

- Fitness
- Wellness
- Human Resources
- MY WHY











Company Background

- Rural Electric Cooperative; Coal-fired Merom 18 member systems
- · Central & Southern Indiana
- < 500 employees
- Headquartered in Bloomington, Indiana
- Power Delivery Operations Center in Owen County

- **Generating Station**
- 25 transmission stations; 1700 miles of transmission lines
- Average age: 47
- 85% male
- **Bargaining Unit**
- Self-funded



Wellness Program



- 2011- started with a "one-size-fits-all" approach
 - · Rewards-based incentives
 - Health screening, HRA, Education, Challenges
 - Wellness Committee started to formulate
 - Employees + temps + interns
- 2012 partnered with strategic business advisory
 - · Healthy food initiatives and access to Dietitian
 - · Integration with Onboarding
 - · Customization, strategy, and access to resources
 - Tailored and targeted communication strategy



Wellness Program



- 2013 2014 comprehensive multi-tiered strategy
 - Integrated Health Advocacy Program (IHAP) was launched
 - Smoking Cessation program rolled out
 - Quarterly topics involve health awareness & education, skill development, reinforcement
 - AchieveWell 3-star and 4-star recognition
- 2015 focus and integration with metrics
 - · Implemented preventive care mandate
 - Explored onsite clinic option and fitness facility
 - Program evaluation, data analytics, impact on claims cost
 - 5-star AchieveWell recognition!!



Wellness Program

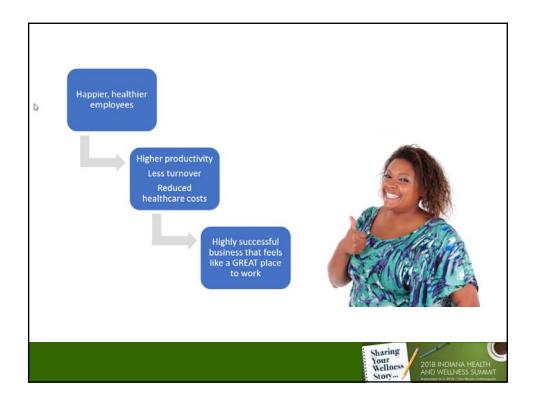


• 2016 - present

- Healthy Outcomes Incentive created
- · Online wellness platform; telephonic health coaching
- Activity challenge through technology
- Onsite fitness presence & resource
- Evolution from wellness to wellbeing
- Shift from participation to engagement
- Standing desks







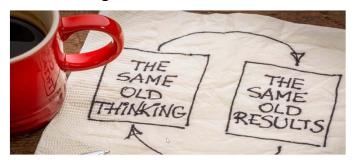
Meanwhile.....

- Money and power are valued and recognized over work-life integration and purpose and engagement
- Many leaders are ill-equipped to effectively lead; employees feel overworked, undervalued and mistrustful
- Stress and burnout are at an all-time high as employees experience a crisis of capacity
- Very little attention is paid to the effect that the organization itself may be having on the wellbeing of its employees



Why Isn't This Working??

 Outdated thinking about human nature and behavior change



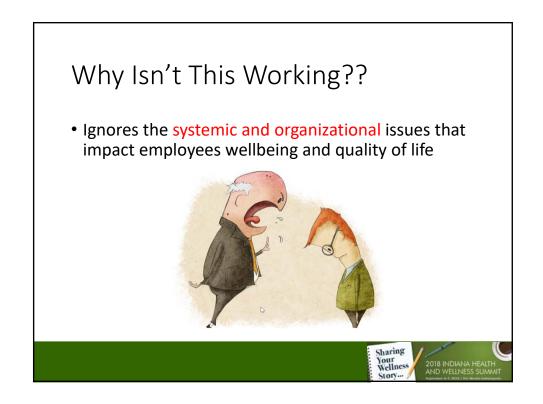


Drive: Compelling, Sustaining, and Stopping Behavior

- Extrinsic: being driven to do something by pressure or tangible rewards; outside force
- Intrinsic: being driven to do something by internal desire
- Research
 - · Behavior is creative; leads to better problem-solving
 - Synonymous with both physical and psychological health
 - · When incentives are gone, behaviors rebound



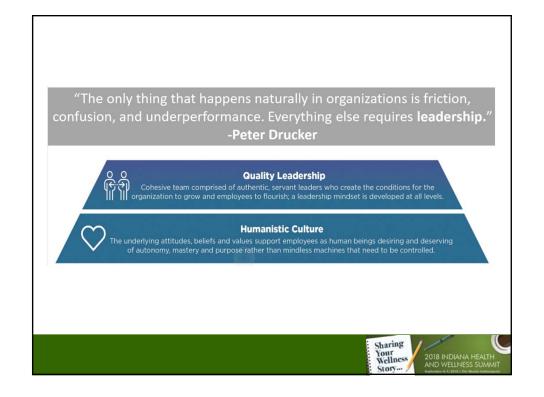
Why Isn't This Working?? • Flawed assumptions and bad data Sharing Your Your Your AD WEILINESS SUMMIT





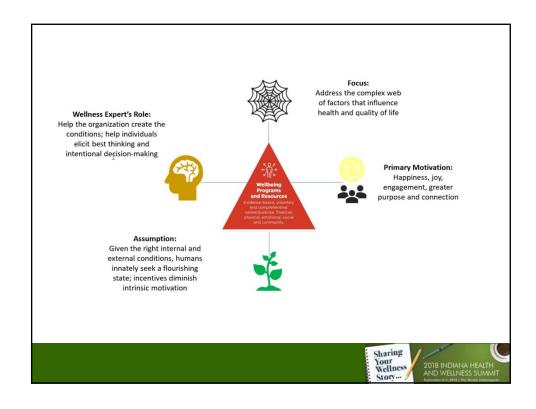












2019 Wellbeing Strategy

- "Wellness" to "Wellbeing"
 - 5 elements of wellbeing are interdependent
- Rely less on extrinsic motivation (i.e. incentives)
- Integrate with our leadership development strategy
- Go back to the company purpose



Key Takeaways

- Taking into consideration what you've just heard, what do you want that's important for you?
- What do you want for the people on your team?
- What are you seeing now in terms of what makes sense?



Thank You!



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