# Discovering the Link Between Employee Motivation and Wellness Program Success

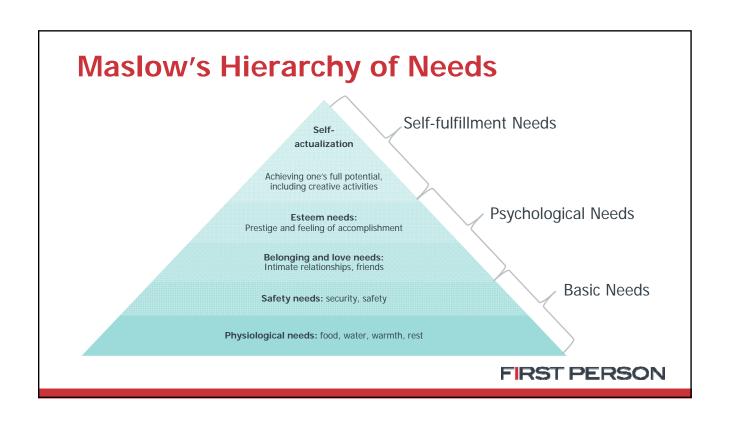
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#### **Agenda**

- Discover how intrinsic motivation impacts success
- Learn what motivates your employees to stay on the path to well-being
- Customize your employees' experience by adapting a turnkey solution

# HOW



# Drive: Compelling, Sustaining, and Stopping Behavior

- **Extrinsic:** being driven to do something by pressure or tangible rewards; outside force
- Intrinsic: being driven to do something by internal desire
- Research
  - Behavior is creative; leads to better problem-solving
  - Synonymous with both physical and psychological health
  - · When incentives are gone, behaviors rebound

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#### **Finding the Balance**



#### **How Do You Know?**

Ask Employees	Demographics	Culture/Sub-culture
Focus Groups	Male/Female	Values
Surveys	Generational	Attitudes
	Location	Beliefs

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I don't care what you know... until I know that you care

#### **Case Studies**



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# **Hoosier Energy**

- Mistrust and skepticism at inception
- Relied heavily on extrinsic motivation

# Making Healthy Decisions Today For Your Family's Tomorrow

#### **FirstPerson**

- High-achieving workforce
- Competitive
- Martyrs to our work
- Community-oriented

# **Creating Exceptional Experiences**

# **Customization of Turnkey Solutions**

- Physical Activity Challenge
- On-Site Screening
- Nutrition Challenge

# **Physical Activity Challenge**

- Wellness Program refresh
- "Start small"
- True to culture
- Customizable



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# **Physical Activity Challenge**





# **Nutritional Challenge**

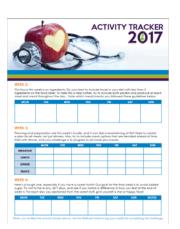
- Wellness Program evolution
- Support provided throughout Challenge
- Customizable



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# **Nutrition Challenge**





#### **On-Site Health Screening**

#### **Biometric Screenings**

FirstPerson will once again be offering FREE and confidential on-site biometric screenings and flu shots. Screenings and flu shots will take place on **September 20 and October 11** from 7:00 am - 12:00 pm (you only need to participate in one screening).

Biometrics tested will include: cholesterol, body composition, blood glucose, and blood pressure. Based on biometric outcomes you achieve during the screenings, you have the chance to earn up to \$250 in HSA money! More details on how to sign up for your screening appointment will be coming soon!

Click here for a refresher of our biometric criteria.

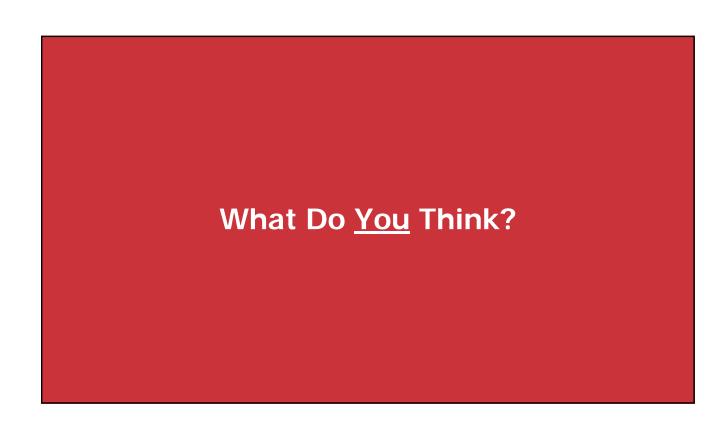


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#### **Gratitude Challenge**



#ivethankfu



Questions?

# **Thank You!**



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